



# POLICIES

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Thank you for distributing Vincent and Yanaki products. We look forward to developing and maintaining a mutually rewarding business relationship with you.

Sewicob International, Inc. is the sole manufacturer of Vincent brand and Yanaki brand beauty and barber supplies, equipment, and furniture.

The term "you" shall define an individual or legal entity referred as a customer

### TERMS AND CONDITIONS

#### PRICING

Pricing and terms are subject to change at any time without prior notice.

Equipment and furniture: Net Price FOB Landsdowne, PA 19050

New distributors should complete Distributor Application Form and approved by Sewicob International, Inc prior to receive any pricing. The form is now available on [sewicob.com](http://sewicob.com).

#### PAYMENT TERMS

First orders are accepted on a prepaid or credit card basis only. Prepaid orders require a check or wire transfer prior to shipment. Credit card orders must have the account name, account number, billing address and expiration date. Credit card is charged at time of shipment. Open terms are available to customers who have submitted a satisfactory credit application with references. Sewicob standard terms are Net 30 days. Net 30, according to our interpretation, means payment is due within 30 days of the invoice date. **Net 30 customers paid by credit card will be assessed a 3% processing fee.** If payment is not made in accordance with our payment terms, Sewicob International, Inc. reserves the right to commence legal proceedings to recover the debt and you may be responsible for any associated legal fees or collection costs.

#### MINIMUM ORDER REQUIREMENT

\$500 for Initial Order, **no exceptions.** \$250 for Reorders, any reorders below \$250 will be assessed a \$3.99 handling fee.

#### DROP SHIP

Shipments going to any address other than a customer's own location, warehouse, or receiver will be considered a drop ship and will incur \$3.99 additional handling fee for service.

#### BACKORDERS

Although we make every attempt to have items available in stock, we may occasionally list inventory as "BACKORDERED", indicating that item is temporarily out of stock. These items will not be available to ship immediately. Our customer service will inform you the product needs to be backordered and will provide an approximate date of availability. Backorders less than \$100 will be cancelled.

#### SHIPPING METHOD, RATES AND RESPONSIBILITIES

Allow 3-10 business days for delivery of an in-stock product (within the continental United States of America).

Expedited shipping is available upon request. Please contact us for rates.

**On all sundry orders (pages 02-61) of \$995.00 or more, freight charges may be deducted from your invoice if payment is made within 30 days of the invoice date.** If your invoice is paid late and freight amount is deducted from the payment, your account will be charged back for the open amount and may be considered delinquent. For orders less than \$995.00, you will be charged the UPS shipping rate. Most orders ship via UPS (our preferred Carrier) or FedEx.

Equipment and furniture orders (page 62-71) will be shipped via UPS Ground Freight or common carrier, depending on the size and weight of the order. Freight costs will always be under your responsibility. We reserve the right to select the carrier of our choice and a freight quote will be provided for your approval before shipment. All LTL shipping and handling charges from our dock are prepaid, FOB – Lansdowne, PA. All shipments are packed very carefully using standard approved packing methods. Residential delivery and commercial non-dock and/or special handling by an LTL carrier will incur additional charges. You may use your own freight carriers. In this case, a pick-up appointment must be scheduled with our customer service. The B.O.L. must be sent in a proper time (at least one day in advance) and manner. Same day pick up is not available.

#### RECONSIGNED OR REFUSED SHIPMENT

You are responsible for all shipping and handling charges on reconsigned shipments. All refused shipments are subject to shipping charges both ways.

#### DAMAGE, SHORTAGE

Any claims for damaged or missing items must be received within 10 business days of receipt of your package to be honored. You must check your shipment for freight damages before accepting the goods from the carrier (UPS, R&L, etc.). Any damages must be noted on the bill of lading (BOL).

### RETURN POLICY

We are committed to providing our customers with the highest quality services and products. Nevertheless, if you are unsatisfied with any item you have purchased from Sewicob International, Inc. you may return it. The product must be returned within 30 days from the date of purchase, in new condition, and in its original packaging. Return packages must include a copy of the original invoice or sale receipt. The return shipping charge is under your responsibility. Original shipping fees are nonrefundable.

New merchandise (overstock) authorized for return must be in original packaging, with no price stickers or other markings on packaging, and in resealable condition. Merchandise must be returned with freight prepaid to us. Sewicob International, Inc. reserves the right, in its sole discretion, to apply 25% restocking fee for the return merchandise.

#### Return Authorization

Prior authorization for all returns is required. Contact us at +1 (800) 535-4614 or send us an email at [sales@sewicob.com](mailto:sales@sewicob.com) to receive your return authorization number. Once you have received your return authorization number, you can send us the item in compliance with the conditions listed above.

We do not accept CODs for returns

### WARRANTY

Sewicob International Inc. warrants all Yanaki brand products to be free of defects during a period of six months from the date of purchase. If an issue occurs during this period of time, please contact us to see if a part can be replaced or if the product must be returned. If a new part is sent for replacement, you are responsible for installing the part. The part will be sent free of charge. If the product needs repairs beyond a replacement part, the product may be sent back to Sewicob International Inc (address listed below) at your expense. If the product is beyond repair, Sewicob International Inc. will replace the product or issue a credit according to your preference.

Sewicob International Inc. is not responsible for damaged goods due to transit or the actions of individual persons or entities (other than during the manufacturing process).

### DISCLAIMER

Sewicob International, Inc. takes extra effort to provide accurate information, correct illustrations, and display the exact colors of our products on the printed and electronic catalogs. However, inconsistencies in printing quality parameters may occur and the colors on the e-catalog will vary depending on the screen. Sewicob International, Inc will not be responsible for color variances or typographical errors.

Due to material variances and other circumstances beyond our control, Sewicob International, Inc. cannot guarantee continuity of color, size, texture, or construction of all finished goods.

### IMPORTANT

A solely written permission is required to reproduce images or text of materials owned by Sewicob International Inc. Sewicob International Incorporated proudly teams with BTB Sales & Marketing to reinforce our customer support with you. Feel free to contact your regional sales consultant for a face-to-face talk by visiting their website:

[www.btbsales.com](http://www.btbsales.com)

Dimensions and weight listed in the catalog are approximate and may vary.

Clearance/closeout sales are final and are not applicable for exchanges or returns.

### CONTACT INFORMATION

#### WEB

[www.sewicob.com](http://www.sewicob.com)

#### EMAIL

[sales@sewicob.com](mailto:sales@sewicob.com)

#### PHONE

1 (800) 535-4614

#### FAX

1 (610) 626-1862

#### ADDRESS

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